

ITEM	DESCRIPTION	EST. QTY.	Knapp Tree Inc.		Almstead Tree Care Co., LLC		Rayzor's Edge	
			Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
1	Basic Crew Standard Rate per hour	2000	\$ 240.00	\$ 480,000.00	\$ 227.50	\$ 455,000.00	\$ 400.00	\$ 800,000.00
2	Basic Crew Premium Rate per hour	400	\$ 270.00	\$ 108,000.00	\$ 277.50	\$ 111,000.00	\$ 600.00	\$ 240,000.00
3	Log Loader Standard Rate per hour	2000	\$ 150.00	\$ 300,000.00	\$ 143.75	\$ 287,500.00	\$ 200.00	\$ 400,000.00
4	Log Loader Premium Rate per hour	400	\$ 180.00	\$ 72,000.00	\$ 168.75	\$ 67,500.00	\$ 300.00	\$ 120,000.00
5	Chip Truck crew Standard Rate per hour	2000	\$ 145.00	\$ 290,000.00	\$ 200.00	\$ 400,000.00	\$ 400.00	\$ 800,000.00
6	Chip Truck Crew Premium Rate per hour	400	\$ 190.00	\$ 76,000.00	\$ 250.00	\$ 100,000.00	\$ 600.00	\$ 240,000.00
7	Supplemental Crew Member Standard Rate per Hour	400	\$ 40.00	\$ 16,000.00	\$ 100.00	\$ 40,000.00	\$ 135.00	\$ 54,000.00
8	Supplemental Crew Member Premium Rate per Hour	400	\$ 60.00	\$ 24,000.00	\$ 125.00	\$ 50,000.00	\$ 202.50	\$ 81,000.00
Total Contract Value				\$ 1,366,000.00	***	\$ 1,511,000.00		\$ 2,735,000.00

*** Almstead did not use the updated form provided with Addendum #2

For comparison purposes, Almstead's unit prices were applied against the Addendum #2 Quantities to reach a total contract value