#### REPRESENTATIVE TOWN MEETING NOTICE

All Representative Town Meeting Members and inhabitants of the Town of Westport are hereby notified that a meeting of the Representative Town Meeting members will be held at Town Hall, 110 Myrtle Ave., on Wednesday, December 14, 2011, at 8 p.m. for the purposes listed below. If necessary the meeting will reconvene on Thursday, December 15, 2010 to deal with any agenda items not disposed of at the adjournment of the December 14, 2011 meeting.

- 1. To take such action as the meeting may determine, upon the pending recommendation of the Board of Finance, to establish a new Special Revenue Fund entitled Wakeman Town Farm Special Revenue Fund.
- 2. To take such action as the meeting may determine, upon the pending recommendation of the Board of Finance, to approve a Fund Balance Policy and Fund Balance Policy Statement for the Town of Westport.

Hadley C. Rose (cet)
Hadley C. Rose, Moderator

This is to certify that I mailed a copy of the above notice, properly prepaid, to each Representative Town Meeting Member on Monday, December 5, 2011, and that I caused a copy of said notice to be published in the Westport News in its edition of Friday, December 2, 2011.

Patricia H. Strauss

Patricia H. Strauss, Town Clerk

#### RESOLUTIONS

(1)

<u>RESOLVED</u>: That upon the recommendation of the Board of Finance, a new Special Revenue Fund entitled Wakeman Town Farm Special Revenue Fund, is hereby established.

(2)

<u>RESOLVED</u>: That upon the recommendation of the Board of Finance, a Fund Balance Policy and Fund Balance Policy Statement for the Town of Westport, are hereby approved.

approved BOF 12/7/11

Establish a new fund:

WESTPORT, CONNECTICUT "Wakeman Town Farm

GORDON F. JOSELOFF
First Selectman

Special Revenue Fund"

TO RTM 12/14/11

BACK UP MATERIAL RTM ITEM #\_\_

November 16, 2011

Board of Finance Town of Westport Westport, CT 06880

Dear Board Members:

I hereby respectfully request that the Board of Finance recommend to the Representative Town Meeting the establishment of a Special Revenue Fund for the Wakeman Town Farm, and that all monies held in escrow be immediately transferred to the Wakeman Town Farm Special Revenue Fund.

The mission of the Wakeman Town Farm is to serve the Westport community as an educational demonstration center for sustainable living. The farm will provide Westport citizens with a place to experience hands-on homesteading practices, encompassing time honored and cutting edge methods, such as composting, succession gardening, solar and wind power technologies. A wide array of education programs in agriculture, land stewardship and animal husbandry will serve to inspire the community to unite for the mutual benefit of a health environment and sustainable future.

The Special Revenue Fund will be a self-sustaining enterprise based on revenues from programming and contributions from the community. Attached for your review are the budgets for the Wakeman Town Farm operations. The budgets have been developed by the Wakeman Town Farm Committee. Also attached is the most current bank statement showing the dollars held in the special escrow account.

If additional information is required, please do not hesitate to contact this office. Committee members and I look forward to discussing this request at your Dec. 7 public hearing. Thank you in advance for your consideration.

Sincerely,

Gordon F. Neseloff First Selectman

GFJ:ps

Attachments cc: Shell

Shelly A. Kassen, Selectwoman

Wakeman Town Farm Committee Members

John Kondub, Finance Director

### WTF Summary Income/Cash Flow Budget Eight months Remaininng in Fiscal Year 2011-2012 and Fiscal Year 2012-2013

	2011-2012 November - June 30th	2012-2013 July 1st - June 30th
WTF Revenues:		,
Gross Programming Revenues	\$2,875	\$31,900
Less: Instructor Hourly Wage	\$1,320	\$8,415
Direct Supplies Attributable to Program	\$600	\$5,990
Net Programming Income	955	17,495
Net CSA Management Fee	<u>1,875</u>	1,875
WTF Operation - Net Revenues	\$2,830	\$19,370
Fixed Expenses:		
	3,000	6,000
Farm Stewards	2,400	4,800
Program Director	3,900	5,800
Utilities	1,050	1,800
Non capitalized Repairs & Maintenance	500	1,000
Animal Feed and Maintenance	2,000	3,000
Planting of Gardens - Seeds and Supplies Total Fixed Expenses	\$12,850	\$22,400
WTF Net Profit	-\$10,020	-\$3,030
Fundraising Activities:		
Actual Contributions Received as of Oct. 31, 2011	\$21,166	4.5.005
Projected Additional Net Fundraising Events	5,950	16,005
Memberships	\$2,188	2,188
Projected Net T-Shirt and Hat Sales	0	\$2,000
Total Net Fundraising Activities	\$29,303	\$20,193
Net Projected Cash Flow	\$19,283	\$17,163
Cumulative Cash Flow	\$19,283	\$36,446
Projected Capital Improvements	<b>^</b> 0	\$15,000
Roof	\$0 \$0	\$3,000
Porch	\$0 \$0	\$10,000
Green House Conversion and New Green House	\$0	\$10,000
Sustainability Projects		
Solar on New Roof		\$28,000
Projected Capital Improvements	\$0	\$28,000
Projected Surplus/(Deficit)	\$19,283	\$8,446

#### WTF Summary Cash Flow Budget Eight months Remaining in Fiscal Year 2011-2012 and Fiscal Year 2012-2013

	2011-2012	2012-2013
	November - June 30th	July 1st - June 30th
Balance of Contributions to Date (October 31st, 2011) Cash Carryover from 2011-2012 (7 months) to 2012-2013	\$ 21,166	\$ 19,283
Fixed Expenses:		
Farm Stewards	3,000	6,000
Program Director	2,400	4,800
Utilities	3,900	5,800
Non capitalized Repairs & Maintenance	1,050	1,800
Animal Feed and Maintenance	500	1,000
Planting of Gardens - Seeds and Supplies	<u>2,0</u> 00	<u>3,000</u>
Total Fixed Expenses	12,850	22,400
Known Contributions less Fixed Expenses	\$8,316	-\$3,117
Net Programming Income	955	17,495
Net CSA Management Fee	<u>1,875</u>	· <u>1,875</u>
Net Projected Operating Cash Flow	\$11,146	\$16,253
Fundraising Activities (Nov 2011 through June 2013)		•
Fundraising Events (see Fundraising Calendar)	5,950	16,005
Memberships	2,188	2,188
Net T Shirt and Hat Sales	0	2,000
Net Fundraising Activities	<u>8,138</u>	20,193
Total Net Projected Cashflow	\$19,283	\$36 <b>,</b> 446
Projected Capital Improvements		
Roof	. 0	\$15,000
Porch	0	\$3,000
Green House Conversion and New	0	\$10,000
Sustainability Projects		¥25,555
Solar on New Roof		
Total Projected Capital Improvements	0	\$28,000
Projected Surplus/(Deficit)	19,283	\$8,445

Price Per

	Event/									
WTF Fundraising Calendar/Community Outreach	Session		# of Atten	dees		Expenses	Material	s	Net Pro	ofit
		Minimu	m	Maximum		Minimum	Ma	ximum	Min M	3.K
Spring Festival/ Pancake Breakfas(April)									5000	7000
legg hunt, pancakes, kid games, vendors, start your own seeds)										
Summer - Campfire Night & Story Night		\$5	200	50	00					
			1000	250	00		300	500	700	2000
to an a sure of	**	***		200						
Summer Moyle night (per movie)	\$5	50 250		1000					250	1,000
i		250		1000					20	1,000
Farm to Table Dinners - Summer on Grills	\$:	100	30		60					
			3000	60	00		1500	3000	1500	3000
Yoga at the Farm		\$10	8		15					
Number of sessions			16		15	400			088	2000
(Two times per week in mornings at \$10 per session for 8 weeks)			1280	24	00	400			880	2000
Ice Cream Social (with John - Frosty the Bear)		\$5	200	5	100		100	250	100	250
Fall Harvest Festival (early October)				70	000		500		6500	6500
(scarecrow making, pumpkin painting, kids games, music, chili, slingsho	t apples)									
Control of The balance		\$25	s		20					
Centerpleces for Thanksgiving		243	125		00	. 50	75	450	125	500
			10	•	••			130		
Winter holiday event (December) (net 1000)		\$20	50	1	.00	50				
(Wreath making, gingerbread houses, holiday crafts, tree lighting)			1,000	2,0	00				950	1,950
Spring Festival/ Pancake Breakfas(April)									5000	7000
(egg hunt, pancakes, kid games, vendors, start your own seeds)										
Summer - Campline Night & Story Night		5	200		500					
Sulfaces - Carrigina ragic & 20014 ragic		-	1000		500		300	500	700	2000
Summer Movie night (per movie)		5	50		200					
			250		000				250	1000
Total Net Fundraising Events through June 30, 2013 (not including fund	draising thro	ugh Octobe	er 31st 2011	}					21,955	34,200
T-Shirt and Hat Sales			4000				2000		2,000	2,000
(-Sairt and dat sales			4000				2000		2,000	2,000
Friends of Wakeman Form Membership										
Families		\$40	100						4000	
Seniors		\$15	25						375	
Total Memberships									4379	
Projected Net Revenues from Events, Memberships and T-Shirt and	Hat Sales								28,330	40,575

Other Community Activities Planned to create awareness and traffic - May or May not have Fundraising Component:

Reading days throughout summer to build awareness - free to public Play days — mommy mornings Mini-market (summer saturdays) vendors campifies pollucks farm tours

Halloween Event (late October) (net 2000) Summer BBQ (July/August) (net 5000) pumpkin carving, ghost stories, costume contest, haunted lantern tours food, 'farm' games, farm olympics

#### Programming Budget Saturday Workshops

Description: Three hour workshops Saturday morning apealing to adults and families - THomesteading, Gardening, food, etc

Calendar: 2nd Saturday of month starting in March 2012 and continuing every month through end of FY 2013

Revenues:					Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	7 month FY 11-12
Minimum Participants per session												,	
Price per Participant per week													
Total Revenues									10	10	10	10	40
									<u> 515</u>	<u>\$15</u>	<u>\$15</u>	<u>\$15</u>	<u>\$15</u>
Programming Staff									\$150	\$150	\$150	\$150	\$600
# Of Instructors												•===	7000
# Hours for month													
Instructor's Salary				5					1	1	1	1	1
Total Instructors 'salary									3	3	3	3	3
,									<u>\$30</u>	<u>\$30</u>	<u>\$30</u>	<u>\$30</u>	<u>\$30</u>
Supplies (Primarily Materials )									90	90	90	90	360
Net Saturday Workshop Programming Income												50	300
income									<u>25</u>	<u>25</u>	<u>25</u>	<u>25</u>	100
									\$35	\$35	\$35	\$35	<u>100</u> \$140
•													
1													
Remaining Fiscal Year 2012-2013	July 2012	Aug 2012	Sept 2012	Oct 2012	Nov 2012	Dec 2012	in- 2012						17 monti
	July 2012	Aug 2012	Sept 2012	Oct 2012	Nov 2012	Dec 2012	Jan 2013	Feb 2013	Mar 2013	April 2013	May 2013	June 2013	12 mont
levenues: Minimum Participants per session	·	•	Sept 2012	Oct 2012	Nov 2012	Dec 2012	Jan 2013	Feb 2013	Mar 2013	April 2013	May 2013	June 2013	12 montl FY 12-13
ievenues:  Minimum Participants per session  Price per Participant per week	10	10	10	Oct 2012					Mar 2013	April 2013	May 2013	June 2013	12 montl FY 12-13
levenues:  Minimum Participants per session  Price per Participant per week	10 \$15	10 <u>\$15</u>	·	10	10	10	10	10	10	April 2013	May 2013		FY 12-13
Revenues:  Minimum Participants per session  Price per Participant per week	10	10	10		10 <u>\$15</u>	10 <u>\$15</u>	10 <u>\$15</u>	10 <u>\$15</u>	10 <u>\$15</u>	10	10	10	FY 12-13 120
Revenues:  Minimum Participants per session  Price per Participant per week  Total Revenues	10 \$15	10 <u>\$15</u>	10 \$15	10 <u>\$15</u>	10	10	10	10	10			10 <u>\$15</u>	120 <u>\$15</u>
Revenues:  Minimum Participants per session  Price per Participant per week  Total Revenues	10 <u>\$15</u> \$150	10 <u>\$15</u> \$150	10 \$15	10 <u>\$15</u>	10 <u>\$15</u>	10 <u>\$15</u>	10 <u>\$15</u>	10 <u>\$15</u>	10 <u>\$15</u>	10 <u>\$15</u>	10 <u>\$15</u>	10	FY 12-13 120
Price per Participant per week  otal Revenues  rogramming Staff # 0f Instructors	10 <u>\$15</u> \$150	10 <u>\$15</u> \$150	10 <u>\$15</u> \$150	10 <u>\$15</u>	10 <u>\$15</u> \$150	10 <u>\$15</u> \$150	10 <u>\$15</u> \$150	10 <u>\$15</u> \$150	10 <u>\$15</u> \$150	10 <u>\$15</u>	10 <u>\$15</u>	10 <u>\$15</u>	FY 12-13 120 <u>\$15</u>
Revenues:  Minimum Participants per session Price per Participant per week otal Revenues  rogramming Staff # Of Instructors # Hours for month	10 <u>\$15</u> \$150 1 3	10 \$15 \$150 0 3	10 \$ <u>15</u> \$150 0 3	10 <u>\$15</u> \$150	10 <u>\$15</u> \$150	10 <u>\$15</u> \$150	10 <u>\$15</u> \$150	10 <u>\$15</u> \$150	10 <u>\$15</u> \$150	10 <u>\$15</u>	10 <u>\$15</u>	10 <u>\$15</u> \$150	FY 12-13 120 \$15 \$1,800
levenues:  Minimum Participants per session Price per Participant per week otal Revenues  rogramming Staff # Of Instructors # Hours for month Instructor's Salary	10 <u>\$15</u> \$150 1 3 <u>\$30</u>	10 \$15 \$150 0 3 \$30	10 <u>\$15</u> \$150	10 <u>\$15</u> \$150 0 3	10 <u>\$15</u> \$150 0 3	10 <u>\$15</u> \$150 0 3	10 <u>\$15</u> \$150 0 3	10 <u>\$15</u> \$150 0 3	10 <u>\$15</u> \$150 0 3	10 <u>\$15</u> \$150	10 <u>\$15</u> \$150	10 <u>\$15</u> \$150	FY 12-13 120 <u>\$15</u>
Revenues:  Minimum Participants per session Price per Participant per week otal Revenues  rogramming Staff # 0f Instructors # Hours for month	10 <u>\$15</u> \$150 1 3	10 \$15 \$150 0 3	10 \$ <u>15</u> \$150 0 3	10 <u>\$15</u> \$150	10 \$15 \$150 0 3 \$30	10 \$15 \$150 0 3 \$30	10 <u>\$15</u> \$150 0 3 <u>\$30</u>	10 <u>\$15</u> \$150 0 3 <u>\$30</u>	10 \$15 \$150 0 3 \$30	10 <u>\$15</u> \$150	10 \$15 \$150 0 3	10 <u>\$15</u> \$150 0 3	FY 12-13 120 \$15 \$1,800
evenues:  Minimum Participants per session Price per Participant per week otal Revenues  rogramming Staff # Of Instructors # Hours for month Instructor's Salary Total Instructors ' salary  Supplies (Primarily Materials )	10 \$15 \$150 1 3 \$30 \$90	10 \$15 \$150 0 3 \$30 \$90	10 \$15 \$150 0 3 \$30	10 <u>\$15</u> \$150 0 3 <u>\$30</u>	10 <u>\$15</u> \$150 0 3	10 <u>\$15</u> \$150 0 3	10 <u>\$15</u> \$150 0 3	10 <u>\$15</u> \$150 0 3	10 <u>\$15</u> \$150 0 3	10 <u>\$15</u> \$150 0 3	10 <u>\$15</u> \$150	10 <u>\$15</u> \$150 0 3 <u>\$30</u>	FY 12-13  120  \$15  \$1,800
evenues:  Minimum Participants per session Price per Participant per week  otal Revenues  ogramming Staff  # Of Instructors  # Hours for month Instructor's Salary  Total instructors ' salary  Supplies (Primarily Materials )	10 \$15 \$150 1 3 \$30 \$90	10 \$15 \$150 0 3 \$30 \$90 \$20	10 \$15 \$150 0 3 \$30 \$90	10 \$15 \$150 0 3 \$30 \$90	10 \$15 \$150 0 3 \$30 \$90	10 \$15 \$150 0 3 \$30 \$90	10 \$15 \$150 0 3 \$30 \$90	10 \$15 \$150 0 3 \$30 \$90	10 \$15 \$150 0 3 \$30	10 <u>\$15</u> \$150 0 3 <u>\$30</u>	10 \$15 \$150 0 3 \$30	10 <u>\$15</u> \$150 0 3	FY 12-13 120 <u>\$15</u> \$1,800
evenues:  Minimum Participants per session Price per Participant per week  otal Revenues  rogramming Staff # Of Instructors # Hours for month Instructor's Salary  Total Instructors ' salary	10 \$15 \$150 1 3 \$30 \$90	10 \$15 \$150 0 3 \$30 \$90	10 \$15 \$150 0 3 \$30	10 <u>\$15</u> \$150 0 3 <u>\$30</u>	10 \$15 \$150 0 3 \$30	10 \$15 \$150 0 3 \$30	10 <u>\$15</u> \$150 0 3 <u>\$30</u>	10 <u>\$15</u> \$150 0 3 <u>\$30</u>	10 \$15 \$150 0 3 \$30	10 <u>\$15</u> \$150 0 3 <u>\$30</u>	10 \$15 \$150 0 3 \$30	10 <u>\$15</u> \$150 0 3 <u>\$30</u>	FY 12-13  120  \$15  \$1,800

Environmaental Boot Camp Program Budget

Description: Intensive hands-on field experience covering all facets of Environmental Science middle schoolers entering High School in 1-2 years

Calendar: 4 Days a week 4 hours per day: last week of July 1, 1st week of August

Remaining Fiscal Year 2011-2012						Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	May-12		7 months FY 11-12
Revenues:  Minimum Participants per session												-	
Number of Sessions per Month													
Price per Participant per week												<u>\$400</u>	<u>\$400</u>
Total Revenues												\$0	\$0
Programming Staff													
# Of Instructors												1	
# Hours for month													
Instructor's Salary												<u>\$30</u>	<u>\$30</u>
Total Instructors ' salary												\$0	<u>\$0</u>
Supplies (Primarlly Materials )													<u>\$0</u>
Net Programming Income												\$0	\$0
Remaining Fiscal Year 2012-2013	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	Jan-13	Feb-13	Mar-13	Арт-13	May-13	Jun-13	12 months FY 11-12
Revenues:													
Minimum Participants per session	10	10	-	-	-	-	-	-	-	-	-	-	
Number of Sessions per month	1	1								4	4.00	4.00	4.00
Price per Participant per week week	\$400	\$400	<u>\$400</u> \$0	\$400 \$8,000									
Total Revenues	\$4,000	\$4,000	\$0	\$0	\$0	\$0	ŞU	\$U	Şu	\$U	ŞU	ŞU	\$6,000
Programming Staff													
# Of Instructors	1	1	-	•	-	-	-	-	-	-	-	-	2
# Hours for month	16	26	-	•	<del>-</del>		-	<del>-</del>		-	-		
Instructor's Salary	<u>\$30</u>	<u>\$30</u>	<u>\$30</u>	<u>\$30</u>	<u>\$30</u>	<u>\$30</u>	<u>\$30</u>	<u>\$30</u>	<u>\$30</u>	<u>\$30</u>	\$ <u>30</u>	\$30	4
Total Instructors ' salary	\$480	\$780	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,260
Supplies (Primarily Materials )	\$3,000	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	\$3,000
Net Eco Boot Camp Programming Income	\$520	\$3,220	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$3,740

11/16/201111:33 AM XI0000002.xlsEco Boot Camp

Middle School Apprentice Program/Farm Club

Description: Immersion into all aspects of the farming/gardening experience, animal husbandry, sustainabile living and business management management Calendar: Tuesday throu Thursday in the Summer (9am to 12pm). 30 Thursdays (3pm to 5pm) during the school year. Some Saturdays also

Revenues					Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	7 mont FY 11-1
Minimum Participants per session											,	30II-12	F1 11-1
Price per Participant per session													
Total Revenues									13	13	13	13	3
									<u>\$ 175</u>	\$	\$	\$ -	
Programming Staff									\$2,275	\$0	\$0	\$0	<u>\$ 17</u> \$2,2
# Of Instructors												ΨŪ	, 72,2
# Hours for month													
Instructor's Salary									0	0	0	0	
Total Instructors ' salary									6	8	10	8	
Salary									\$ 30.00	\$ 30.00		\$ 30.00	
Supplies (Primarily Materials )									180	240	300	240	
The state of the s												240	9(
									<u>500</u>				F.
									1595	-240	-300	-240	<u>50</u> 83
iemaining Fiscal Year 2012-2013													
•	July 2012	Aug 2012	Sept 2012	Oct 2012	Nov 2012	Dec 2012	l 2040						
Remaining Fiscal Year 2012-2013 Revenues	July 2012	Aug 2012	Sept 2012	Oct 2012	Nov 2012	Dec 2012	Jan 2013	Feb 2013	Mar 2013 ,	April 2013;	May 2013 J	une 2013	
Revenues  Minimum Participants per session			Sept 2012	Oct 2012	Nov 2012	Dec 2012	Jan 2013	Feb 2013	Mar 2013 ,	April 2013;	May 2013 J	une <b>2</b> 013	
Revenues  Minimum Participants per session  Price per Participant per session	13	13	13	Oct 2012						April 2013;	May 2013 J	une 2013	
Revenues  Minimum Participants per session  Price per Participant per session	13 \$ <u>200</u>	13 \$	13 \$ 125		13	13	Jan 2013 13	13	13	13			12 months F 12-13
Revenues Minimum Participants per session Price per Participant per session Otal Revenues	13	13	13	13	13	13 \$	13 \$	13 \$	13 \$ <u>175</u>	13 \$	13	iune 2013 13 \$ -	12 months F 12-13
Revenues  Minimum Participants per session  Price per Participant per session  Total Revenues  Programming Staff	13 \$ <u>200</u>	13 \$	13 \$ 125	13 \$	13	13		13	13	13	13	13 \$	12 months F 12-13
Revenues  Minimum Participants per session  Price per Participant per session  Fotal Revenues  Programming Staff  # 0f Instructors	13 \$ 200 \$2,600	\$ - \$0	13 \$ 125	13 \$	13	13 \$	13 \$	13 \$	13 \$ <u>175</u>	13 \$	13 \$	13	12 months F 12-13
Revenues  Minimum Participants per session Price per Participant per session  Total Revenues  Programming Staff # 0f Instructors # Hours for month	13 \$ 200 \$2,600	\$ - \$0	13 \$ 125	13 \$	13 \$0	13 \$ <u>-</u> \$0	13 \$ - \$0	\$ <u>-</u> \$0	13 \$ <u>175</u>	13 \$	13 \$	13 \$	12 months F 12-13
Revenues  Minimum Participants per session Price per Participant per session  Fotal Revenues  Programming Staff # 0f Instructors # Hours for month Instructor's Salary	13 \$ 200 \$2,600 1 23	\$ - \$0 1 20	13 \$ 125 \$1,625 1 8	\$ - \$ \$0	13	\$ - \$0	\$ - \$0	\$ - \$0	13 \$ 175 \$2,275	13 \$	13 \$	13 \$ \$0	12 months F 12-13 1 \$ \$ \$6,50
Revenues  Minimum Participants per session Price per Participant per session  Total Revenues  Programming Staff # 0f Instructors # Hours for month Instructor's Salary	13 \$ 200 \$2,600 1 23 \$ 30.00	\$0 \$0 1 20 \$ 30.00	13 \$ 125 \$1,625 1 8 \$ 30.00	\$ 13 \$ 50	13 \$0 1 6	\$ - \$0	13 \$ - \$0	\$ - \$0	13 \$ 175 \$2,275	13 \$ - \$0	13 \$ \$0	13 \$	12 months F 12-13  1 \$ \$6,50
Revenues  Minimum Participants per session Price per Participant per session  Fotal Revenues  Programming Staff # 0f Instructors # Hours for month Instructor's Salary Total Instructors ' salary	13 \$ 200 \$2,600 1 23	\$ - \$0 1 20	13 \$ 125 \$1,625 1 8	\$ 13 \$0 \$0	\$0 \$0	\$ - 50 \$ 1 4 \$ 30.00	\$ - \$0 \$1 0 \$ 30.00	13 \$ - \$0 1 4 \$ 30.00	13 \$ 175 \$2,275 1 6 \$ 30.00	\$ 13 \$ 5 \$0	\$\$0	13 \$ - \$0	12 months F 12-13  1 \$ \$6,50
Revenues  Minimum Participants per session Price per Participant per session  Total Revenues  Programming Staff # 0f Instructors # Hours for month Instructor's Salary Total Instructors ' salary	\$ 200 \$2,600 1 23 \$ 30.00 690	\$0 \$0 1 20 \$ 30.00	13 \$ 125 \$1,625 1 8 \$ 30.00	\$ 13 \$ 50 1 8 \$ 30.00	\$0 \$0 1 6 30.00	\$ - \$0	13 \$ - \$0	\$ - \$0	13 \$ 175 \$2,275	13 \$ - \$0	\$\$0	13 \$ \$0	12 months F 12-13  1 \$ \$ \$6,50
Revenues  Minimum Participants per session Price per Participant per session  Total Revenues  Programming Staff # 0f Instructors # Hours for month Instructor's Salary	13 \$ 200 \$2,600 1 23 \$ 30.00 690 1500	\$ 50 \$0 1 20 \$ 30.00 600	13 \$ 125 \$1,625 1 8 \$ 30.00 240	\$ 13 \$ 50 1 8 \$ 30.00	\$0 \$0 1 6 30.00	\$ - 50 \$ 1 4 \$ 30.00	\$ - \$0 \$1 0 \$ 30.00	13 \$ - \$0 1 4 \$ 30.00	13 \$ 175 \$2,275 1 6 \$ 30.00 180	\$ - \$0 1 8 \$ 30.00	\$0 \$0 1 10 \$ 30.00	13 \$ - \$0 1 8 \$ 30.00	12 months F 12-13  1 \$ \$6,50
Revenues  Minimum Participants per session Price per Participant per session otal Revenues  Programming Staff # 0f Instructors # Hours for month Instructor's Salary Total Instructors ' salary	\$ 200 \$2,600 1 23 \$ 30.00 690	\$0 \$0 1 20 \$ 30.00	13 \$ 125 \$1,625 1 8 \$ 30.00	\$ 13 \$ 50 1 8 \$ 30.00	\$0 \$0 1 6 30.00	\$ - 50 \$ 1 4 \$ 30.00	\$ - \$0 \$1 0 \$ 30.00	13 \$ - \$0 1 4 \$ 30.00	13 \$ 175 \$2,275 1 6 \$ 30.00	\$ - \$0 1 8 \$ 30.00	\$0 \$0 1 10 \$ 30.00	13 \$ - \$0 1 8 \$ 30.00	12 months F 12-13  1 \$ \$ \$6,50

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XI0000002.xlsMiddleSchool Program

Homesteaders: Kindergarten through 2nd Grade

Description: Simple farming/gardening activities, farm animal care, crafts, games & simple food preparation gearded to age group

Calendar: Three weekly sessions - July 9th, July 16th and July 23rd. Monday through Friday from 9:00 through 12:00am.

Remaining Fiscal Year 2011-2012				ı	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	Мау-12	Jun-12	7 months FY 11-12
Revenues													
Minimum Participants per session									0	(	)	0	0 0
Price per Participant per session									<u>\$ -</u>	\$ -	\$	\$	\$ <u>-</u>
Total Revenues									\$0	\$0	5 \$	0 \$	0 \$0
Programming Staff													
# Of Instructors									C		0	0	0 0
# Hours for month									C		0	0	0 0
Instructor's Salary									\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.0	\$ 30.00
Total Instructors 'salary									C	•	0	0	0 0
Supplies (Primarily Materials )									<u>(</u>				<u>0</u>
									(	1	0	0	0 0
Remaining Fiscal Year 2012-2013	July 2012	Aug 2012 S	ept 2012	Oct 2012	Nov 2012	Dec 2012	Jan 2013	Feb 2013	Mar 201				12 months FY
										April 20.	13JMay 20	13 June 20	13 12-13
Revenues										April 20.	13JMay 20	13 June 20	13 12-13
Revenues Minimum Participants per weekly session	8	0	0	0	0	0	0			) April 20.	1 <b>3 JMay 20</b> 0	13 June 20	0 0
	8	0	0	0	0				)	·	·		
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Minimum Participants per weekly session Sessions per month Price per Participant per session Total Revenues  Programming Staff # 0f Instructors # Hours for month	3 <u>\$ 300</u> \$7,200	0 \$ - <u>\$</u> \$0	\$0	0 \$ \$0	0 <u>\$</u> \$0	\$ - \$0	0 <u>\$</u>	\$	5 5 5 5	, ) ; \$ ; \$	0 0 <u>-</u> \$	0 0 - \$	0 0 0 0 - \$ - 50 \$7,200
Minimum Participants per weekly session Sessions per month Price per Participant per session Total Revenues  Programming Staff # 0f Instructors # Hours for month Instructor's Salary	3 \$ 300 \$7,200 1 45 \$ 30.00	\$ - \$ \$0	0 \$0 \$0	\$ \$0 0	0 \$ - \$0	\$ - \$0	0 <u>\$</u>	\$ - \$	5 5 5 5	) ) ; \$ ) ) ()	0 0 - \$ 0 0	0 0 5 50	0 0 0 0 - \$ - 50 \$7,200
Minimum Participants per weekly session Sessions per month Price per Participant per session Total Revenues  Programming Staff # 0f Instructors # Hours for month	3 \$ 300 \$7,200 1 45	\$ - \$ \$0	\$0	\$ 0	0 \$ - \$0 0	\$ - \$0	\$ 60 \$ 50 \$ 60 \$ 30.00	\$ \$	5 5 5 5 0 8	) ) ; \$ ) ) ()	0 0 - \$ 0	0 0 \$	0 0 0 0 - \$ - 50 \$7,200
Minimum Participants per weekly session Sessions per month Price per Participant per session Total Revenues  Programming Staff # 0f Instructors # Hours for month Instructor's Salary	3 \$ 300 \$7,200 1 45 \$ 30.00	\$ - 5 \$0 0 0 0 \$30.00	0 \$0 \$0 0 0 \$ 30.00	0 \$ - \$0 0 0 \$ 30.00	0 \$ \$0 0 \$30.00	\$ 50.00	\$	\$ \$	5 5 5 5 0 9 9 9 8 30.00	) ; \$ ; \$ 0 0 1 \$ 30.0	0 0 - \$ 50 0 0 \$ 30.0	0 0 - \$ \$0 0 0 0 \$ 30.0	0 0 0 0 - \$ - 50 \$7,200

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XI0000002.xlsHomesteaders

Farmhands 3rd through - 5th Grade

Description: Simple farming/gardening activities, farm animal care, crafts, games & simple food preparation gearded to age group

Calendar: Three Weekly Sessions- July 30th, Aug 6th and August 13th from 9:00 through 12:30am

Revenues					Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	7 mont FY 11-1
Minimum Participants per session													
Price per Participant per session									0	C	) (	) (	,
otal Revenues									<u>\$</u> -	\$	<u>\$</u> -	\$	, <u>\$</u>
rogramming Staff									\$0	\$0	\$0	\$0	)
# Of Instructors													
# Hours for month									0	C			
Instructor's Salary									0	•	-	-	
Total Instructors 'salary									\$ 30.00	\$ 30.00		-	-
									0				
Supplies (Primarily Materials )										-			,
,									<u>0</u>				
									0	0		C	,
emaining Fiscal Year 2012-2013	July 2012	Aug 2012	Sept 2012	Oct 2012	Nov 2012	Dec 2012	lan 2013	Feb 2012	M 2042				
Remaining Fiscal Year 2012-2013	July 2012	Aug 2012	Sept 2012	Oct 2012	Nov 2012	Dec <b>2</b> 012	Jan 2013	Feb 2013	Mar 2013	April 2013	JMay 201:	Blune 2013	12 month 3 FY 12-1
evenues Minimum Participants per weekly session	July 2012 8								Mar 2013	April 2013	JMay 2013	3June <b>201</b> 3	
evenues Minimum Participants per weekly session Sessions Per Month		8	<b>Sept 2012</b> 0	Oct <b>2012</b>	<b>Nov 2012</b> 0	Dec 2012 0							montl
evenues  Minimum Participants per weekly session  Sessions Per Month  Price per Participant per session	8	8 2		0			0						monti 3 FY 12-
evenues  Minimum Participants per weekly session  Sessions Per Month  Price per Participant per session	8	8 2	0	0	0 \$	0 <u>\$</u> -	0 \$	0 \$	o \$	0 \$	0 <u>\$</u> _	\$	monti 3 FY 12-
evenues  Minimum Participants per weekly session Sessions Per Month Price per Participant per session otal Revenues	8 1 <u>\$ 350</u>	8 2 \$ <u>350</u>	0 <u>\$</u>	0			0		o \$	0 \$	0 \$	\$	mont! 3 FY 12-
evenues  Minimum Participants per weekly session Sessions Per Month Price per Participant per session Otal Revenues	8 1 <u>\$ 350</u>	8 2 \$ <u>350</u>	0 <u>\$</u>	0	0 \$	0 <u>\$</u> -	0 \$	0 \$	o \$	0 \$	0 <u>\$</u> _	\$	mont! 3 FY 12-
Minimum Participants per weekly session Sessions Per Month Price per Participant per session otal Revenues cogramming Staff # 0f Instructors	8 1 <u>\$ 350</u> \$2,800	\$ 350 \$5,600	0 <u>\$</u>	0	0 \$	\$ <u>-</u> (\$0	0 \$	0 \$ \$0	0 \$\$0	0 \$ \$0	\$ <u>-</u> \$0	\$ - \$0	mont() 3 FY 12-
Minimum Participants per weekly session Sessions Per Month Price per Participant per session otal Revenues  rogramming Staff # 0f Instructors # Hours for month	\$ 350 \$2,800 1 17.5	8 2 \$ 350 \$5,600	0 \$ - \$0	\$	0 \$ \$0	0 <u>\$</u> -	\$	\$ <u>-</u> \$0	0 \$\$0	0 \$ \$0	\$\$0	\$ - \$0	monti 3 FY 12-
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Minimum Participants per weekly session Sessions Per Month Price per Participant per session stal Revenues  ogramming Staff # 0f Instructors # Hours for month Instructor's Salary Total Instructors ' salary	8 1 \$ 350 \$2,800 1 17.5 \$ 30.00 525	\$ 350 \$5,600 1 35 \$ 30.00 1050	0 \$0 \$0 1 0 \$ 30.00	\$ 50 \$0 \$ 30.00	0 \$0 1 0 \$ 30.00	0 \$ - (\$0 1 0 \$ 30.00	0 \$ - \$0 1 0 \$ 30.00	0 \$0 1 0 \$ 30,00	0 \$\$0 1 0 \$ 30.00	\$ - \$0 1 0 \$ 30.00	\$ - \$0	\$ - \$0 1 0 \$ 30.00	monti 3 FY 12- 5 \$8,4
Minimum Participants per weekly session Sessions Per Month Price per Participant per session otal Revenues  fogramming Staff # 0f Instructors # Hours for month Instructor's Salary	\$ 350 \$2,800 1 17.5 \$ 30.00	\$ 350 \$5,600 1 35 \$ 30.00	0 \$0 \$0 1 0 \$ 30.00	\$ 50 \$0 \$ 30.00	0 \$0 1 0 \$ 30.00	0 \$ - (\$0 1 0 \$ 30.00	0 \$ - \$0 1 0 \$ 30.00	0 \$0 1 0 \$ 30,00	0 \$\$0 1 0 \$ 30.00	\$ \$0 1 0 \$ 30.00	\$ - \$0 1 0 \$ 30.00	\$ - \$0 1 0 \$ 30.00	month



#### **WESTPORT CONNECTICUT**

#### FINANCE DEPARTMENT

110 MYRTLE AVENUE - ROOM 313 WESTPORT, CONNECTICUT 06880 approved BOF 12/7/11
"Fund Balance Policy"
and
"Fund Balance Policy Statement"

To RTM 12/14/11 November 28, 2011

Hon. Gordon F. Joseloff First Selectman Town of Westport

Dear Mr. Joseloff:

The Finance Department respectfully requests that the following item be placed on the December 7, 2011 agenda of the Board of Finance:

"Upon the recommendation of the Finance Director and reviewed by the firm of McGladrey & Pullen, a fund balance policy and policy statement is hereby approved by the Board of Finance. It is further recommended that this policy and this statement be approved by the Representative Town Meeting."

These actions by the Board of Finance and Representative Town Meeting are required in order for this municipality to produce "unqualified" financial statements for the fiscal year ended June 30, 2011, and subsequent years, that will comply with the Government Accounting Standards Board (GASB) Statement 54.

Our office has enclosed copies of the proposed "Fund Balance Policy" and "Fund Balance Policy Statement" for your review.

Please contact this office if there are any questions.

Sincerely,

John Kondub

Finance Director

JK:pjc enclosures

Approved for submission to the 12/07/2011 Board of Finance Meeting

Gorden F. Joseloff, First Selectman

# Town of Westport, Connecticut GASB 54 FUND BALANCE POLICY

The purpose of establishing a policy on the fund balance in the General Fund is to provide a guideline for budgeting decisions and to insure that adequate reserves are established to fund operations by providing sufficient working capital and a margin of safety to address local and regional emergencies without borrowing. The General Fund is the primary operating fund of the Town of Westport for its non-utility related operations. The Town's Unassigned General Fund Balance is a surplus of funds which have accrued from unexpended operating budgets and unanticipated excess revenues.

Unassigned Fund Balance may be "committed" for a specific purpose by formal action of the Board of Finance. An example of Committed Fund Balance would be an appropriation for the future year's budget as determined when setting the mill rate. Amendments and modifications to the Committed Fund Balance must also be approved by formal action of the Board of Finance. Authority to "assign" fund balance for specific purposes is delegated to the Finance Director. Assigned Fund Balance is an expression of intent, such as for encumbrances.

For purposes of fund balance classification, expenditures are to be spent from <u>Restricted Fund Balance</u> first, followed in order by <u>Committed Fund Balance</u>, <u>Assigned Fund Balance</u>, and lastly, <u>Unassigned Fund Balance</u>. The Finance Director has the authority to deviate from this policy if it is in the best interest of the Town.

In addition, the Town of Westport desires to maintain its current credit rating. Rating agencies are concerned about a government's creditworthiness and the level of the General Fund fund balance is part of their evaluation. The Unassigned Fund Balance provides a measure of financial stability to bond holders and credit rating agencies, which offers the potential for lower interest costs on long-term financings.

There is no formula for determining an appropriate fund balance. Items to consider include the timing of revenue collections, the local and national economic environment, the volatility of the major revenue sources, and the degree of protection desired to mitigate current and future financial risks.

The Town of Westport recognizes the importance of maintaining an appropriate level of fund balance to provide the required resources to meet operating needs, to allow for unforeseen needs of an emergency nature, and to be able to respond to unanticipated opportunities. The Finance Director is responsible for evaluating the Town's operating characteristics, diversity of tax base, reliability on non-tax revenue sources, working capital needs, impact on bond rating, local and economic outlooks, emergency and disaster risk and other contingent issues. Based on this information, the Finance Director will provide recommendations for a targeted level for the fund balance of the General Fund for the Town of Westport.

Any excess funds may be utilized for other municipal fiscal purposes, such as additional capital improvement needs or debt reduction.

If spending in designated circumstances has reduced unassigned fund balance to a point below the targeted minimum level, it must be replenished. Attaining the target fund balance level may be achieved by adding a line item to the annual budget for the sole purpose of building fund balance, if the Board of Finance so chooses.

#### Fund Balance Components:

- a) Non-spendable Resources not in spendable form or that are legally required to remain intact.
- b) Restricted Constraint imposed or legally enforceable by external parties. For example: non-reimbursable state and federal grants, unspent bond proceeds.
- c) Committed Represent internal constraints and can only be used for specific purposes pursuant to formal action of the government's highest level of formal action. Once committed, amounts cannot be used for any other purpose unless the same decision-making authority lifts constraint. For example: appropriations to offset future year budget.
- d) Assigned Constraint is expression of intent by governing body or authorized official. For example: amounts reserved through encumbrances.
- e) Unassigned No constraints.

## Town of Westport, Connecticut GASB 54

#### FUND BALANCE POLICY STATEMENT

Fund Balance measures the net financial resources available to finance expenditures of future periods. The Town's Unassigned General Fund Balance will be maintained to provide the Town with sufficient working capital and a margin of safety to address local and regional emergencies without borrowing. The Unassigned General Fund Balance may only be appropriated by approval of the Board of Finance and, if necessary, by review and resolution of the Representative Town Meeting (RTM).

Fund Balance of the Town may be committed for a specific purpose by formal action of the Board of Finance. Amendments or modifications to the Committed Fund Balance must also be approved by formal action of the Board of Finance with approval of the RTM. Committed Fund Balance will not lapse at fiscal year-end. The Board of Finance delegates the authority to assign fund balance for a specific purpose, approved by the Board, to the Finance Director.

For purposes of fund balance classification, expenditures are to be spent from <u>Restricted Fund Balance</u> first, followed in order by <u>Committed Fund Balance</u>, <u>Assigned Fund Balance</u> and lastly, <u>Unassigned Fund Balance</u>. The Finance Director has the authority to deviate from this policy if it is in the best interest of the Town; any deviation from the stated policy will be reported to the Board of Finance at the earliest possible time.

The Board of Finance recognizes that good fiscal management comprises the foundational support of the entire Town. To make that support as effective as possible, the Board intends to maintain an Unassigned General Fund Balance of 9-11% of the Town's general fund annual operating expenditures.

This policy will be reviewed annually by the Board of Finance.