

10/4/2016

RFP 17-858T

CISCO VOIP EQUIPMENT UPGRADE MAINTENANCE SERVICE

BIDDERS	DYNTEK	TOTAL COMM.	JKS SYSTEMS
	Braintree, MA	E. Hartford, CT	Marlborough, CT
PRICING CATEGORY			
4.1 SUMMARY OF TOTAL COST	\$150,369.95	\$188,270.86	\$281,598.00
TOWN, BOE, LIBRARY			
Minus 4.6 (OPTION)	-\$6,910.00		-\$14,400.00
	\$143,459.95		\$267,198.00
4.2 TOWN ONLY			
a) Total equipment upgrade & maint. Cost	\$65,630.01	\$91,372.51	\$132,714.70
all 8x5 locations		\$73,839.07	
all 24x7 locations		\$10,965.60	
b) Install,Config, shipping		\$62,873.47	\$7,689.00
		\$17,533.44	\$51,738.70
4.3 BOE ONLY			
a) Total equipment upgrade & maint. Cost	\$71,827.81	\$88,211.29	\$123,436.30
all 8x5 locations		\$70,677.85	
all 24x7 locations		\$41,754.66	
b) Install,Config, shipping		\$28,923.19	\$9,380.00
		\$17,533.44	\$56,912.30
4.4 LIBRARY ONLY			
a) Equipment & Main	\$6,002.13	\$8,687.06	\$11,047.00
b) Install,Config, shipping		\$7,225.94	\$794.00
		\$1,461.12	\$5,174.00
4.5 Cisco Voip Upgrade (option)			
	\$6,910.00	\$9,600.00	\$14,400.00
4.6 TRAINING COST (option)			
	185/hr	\$3,500.00	125/hr
4.7 MFG WARRANTY			
One year cost			
Three year cost	\$10,532.88	\$18,444.48	\$17,863.00
	\$21,065.76	\$53,673.44	\$53,589.00